

#### Pareto Securities Energy Conference Oslo, September 2023

A Clearer Image

- This presentation contains forward looking information
- Forward looking information is based on management assumptions and analyses
- Actual experience may differ, and those differences may be material
- Forward looking information is subject to significant uncertainties and risks as they relate to events and/or circumstances in the future
- This presentation must be read in conjunction with recent quarterly earnings releases, the 2022 annual report and the disclosures therein

#### PGS – At A Glance







Sales & Services Contract acquisition, imaging, and MultiClient data library

New Energy Emerging markets, solutions design and partnerships



Global HQ: Oslo Major offices: UK and US



Operations Fleet management, project delivery and seismic acquisition & support



Active HD3D vessels



Technology & Digitalization R&D, digitalization portfolio and Enterprise IT



Produced Revenues 2022 **\$817.2m** 

\$

\$

Produced EBITDA 2022 **\$446.7m** 

7

## **Recent PGS Highlights**



Improving contract rates and marginsFurther progress in Q2

- Contract leads at high levels
- Increased order book



Sequential MultiClient revenue increase

- MultiClient pre-funding level of 127%
- Late sales more than doubled from Q1



Significant progress in offshore wind

- Completed the first project in Q2
- Considerable client interest
- Awarded large contract commencing in Q3

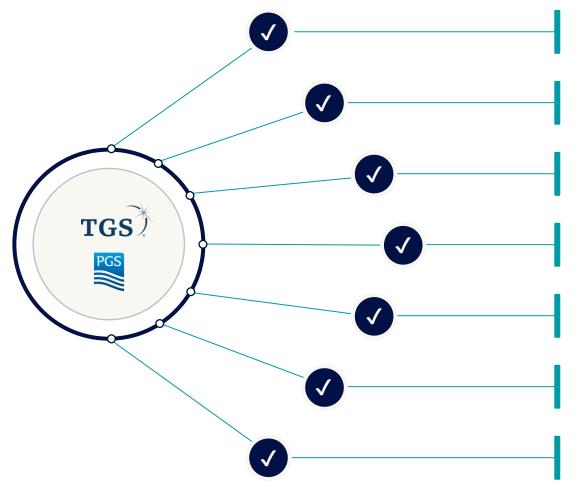


Combining PGS and TGS

Creating the premier energy data company

## Strategic Rationale for Combining PGS and TGS





Complete, fully integrated service provider with "best-in-class" technologies from A to Z

Strong geographical fit with complementary MultiClient libraries and in-house acquisition capacity of both streamer and OBN

Vessel capacity for MultiClient ambitions

Similar cultures and values

Scale allows for better utilization of OBN, streamer and imaging

Significant cost synergies – estimated to be above USD 50 million

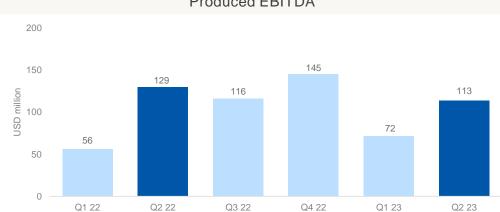
Market capitalization of USD +2.5bn

# **Financial Summary**

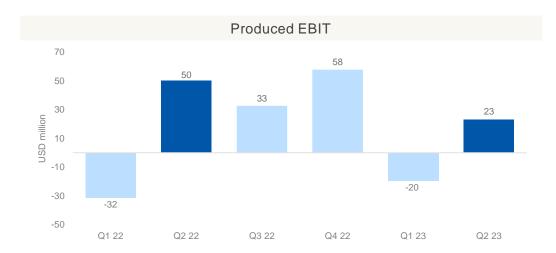




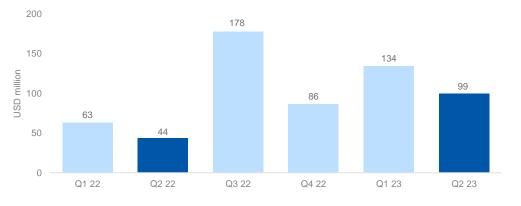
■Late sales ■Other ■Pre-funding



#### Produced EBITDA\*



#### Net cash provided by operating activities



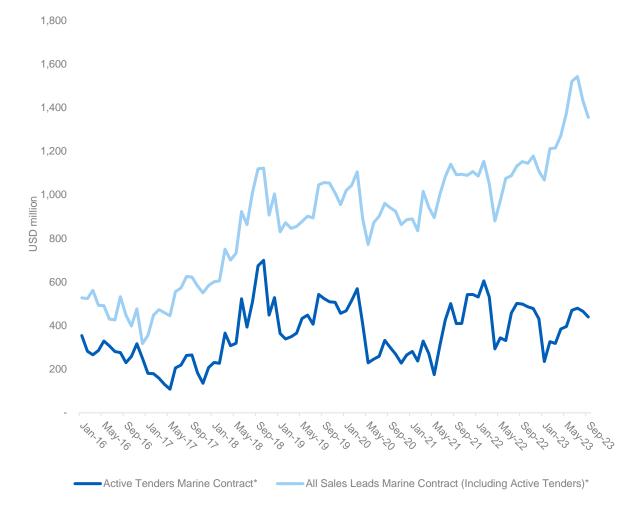
# New Energy – Significant Progress in Offshore Wind





- Completed the first offshore wind site characterization project for partners bp and EnBW in the Irish Sea
- Awarded large offshore windfarm site characterization in the US
  - Mobilization in September and acquisition scheduled to complete in 1H 2024
- PGS offering attracts considerable client interest
- Expect to procure a second Ultra High Resolution 3D streamer set
  - Capex USD ~5 million
- Sanco Swift rigged as offshore wind site characterization vessel
  - Agreed a new charter period of two years
  - Potential for reentering seismic 3D market when demand allows

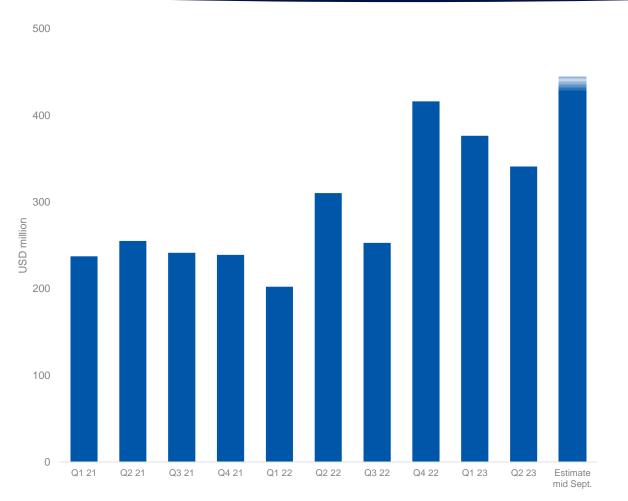
### **Contract Sales Leads and Active Tenders**



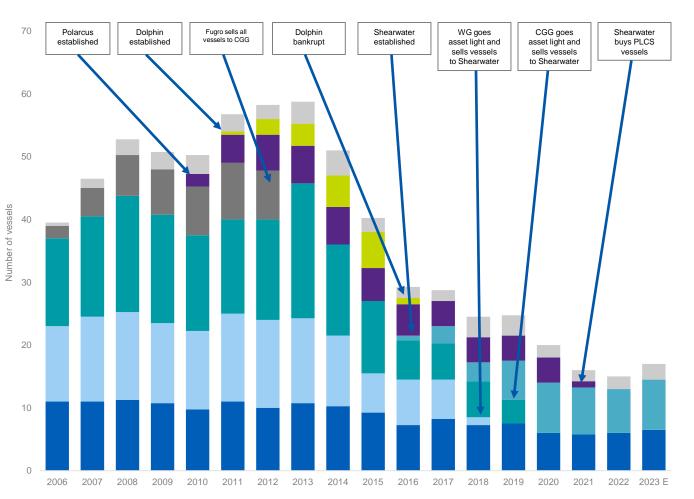
- Sales leads at high levels
  - Increasing amount of formal "Request for Interest" or similar
- Active tenders build momentum from the high sales leads

PGS

### Order Book Development



- PGS
- Order book estimate of ~\$445 million as of mid September 2023
- Booked position\*
  - Q3 23: 21 vessel months
  - Q4 23: 20 vessel months
  - Q1 24: 13 vessel months
- Optimizing vessel schedule for winter season
- Six out of seven 3D vessels on MultiClient projects in Q3
- Significant overweight of allocation to contract in Q4



- Seismic vessel supply reduced from almost 60 3D vessels in 2013 to ~17 in today's market
- Seismic vessel supply in 2019 was ~25 3D vessels
- Majority of capacity controlled by PGS and Shearwater

#### Summary





#### Improving contract rates and margins



Sequential MultiClient revenue increase



Significant progress in offshore wind and established strategic node collaboration



Establishing the premier energy data company



# Thank You

# Questions?

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