



- This presentation contains forward looking information
- Forward looking information is based on management assumptions and analyses
- Actual experience may differ, and those differences may be material
- Forward looking information is subject to significant uncertainties and risks as they relate to events and/or circumstances in the future
- This presentation must be read in conjunction with the press release for the first quarter 2013 results and the disclosures therein



### **GeoStreamer® Strengthens Profitability in an Improving Market**

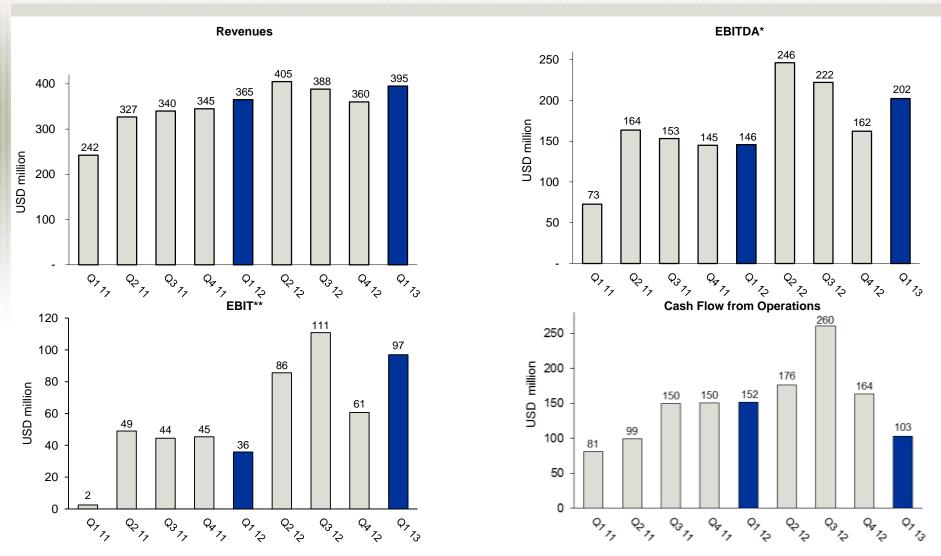


- Q1 2013 financial performance:
  - EBITDA of USD 202.3 million up 39% from Q1 2012
  - EBIT of USD 96.8 million up 170% from Q1 2012
  - Group EBIT margin of 25%
- Average 2013 marine contract prices expected 10-15 % above 2012
- Further market strengthening and price increases expected in 2014
- Ramform Titan to start North Sea MultiClient GeoStreamer acquisition early July





### **Financial Summary**



<sup>\*</sup>EBITDA, when used by the Company, means EBIT less other operating (income) expense, impairments of long-term assets and depreciation and amortization.

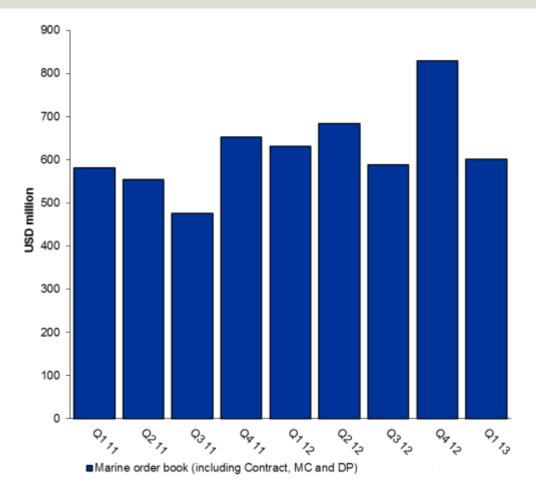
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<sup>\*\*</sup>Excluding impairments of USD 0.1 million in Q4 2012, USD 2.6 million in Q4 2011 and reversal of impairment of USD 0.9 million in Q2 2012.



#### Order book:

### Sales Focus Primarily on Q4 and Early 2014



- Order book end Q1 of USD 592 million
  - Unit pricing maintained
  - Backlog duration per vessel reduced
  - Still comfortable level
- Vessel booking
  - ~95 % booked for Q2 2013
  - ~60 % booked for Q3 2013
  - ~40 % booked for Q4 2013



### **Strong GeoStreamer interest**

### **Petroleum Geo-Services ASA**

**Financials** 

Unaudited First Quarter 2013 Results



### **Consolidated Statement of Operations Summary**

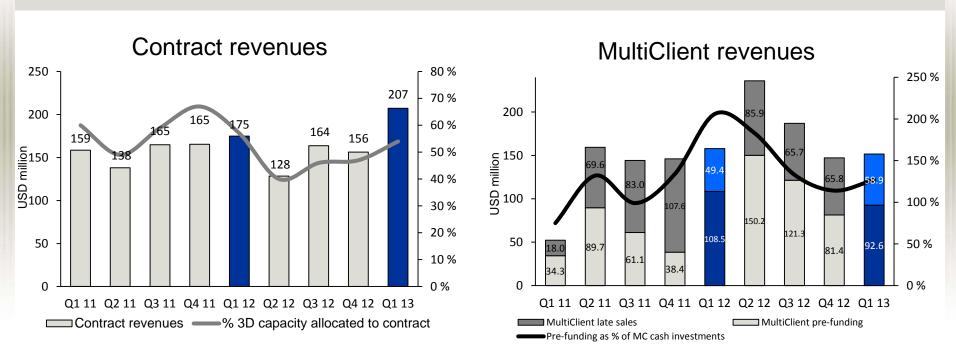
	Quarte	Quarter ended March 31		
USD million (except per share data)	2013	2012	% change	2012
Revenues	394.8	365.0	8%	1,518.3
EBITDA*	202.3	145.7	39%	776.2
Operating profit (EBIT)	96.8	35.8	170%	293.8
Net financial items	(8.9)	(19.6)	55%	(65.3)
Income (loss) before income tax expense	87.9	16.2	444%	228.5
Income tax expense (benefit)	25.4	3.6	606%	43.0
Net income to equity holders	62.5	12.6	395%	185.5
EPS basic	\$0.29	\$0.06	383%	\$0.86
EBITDA margin*	51.2 %	39.9 %		51.1 %
EBIT margin	24.5 %	9.8 %		19.4 %

- Net financial costs sigificantly reduced. Q1 2012 included a USD 7.5 million loss from redemption and cancellation of the convertible notes
- Reported tax rate of 29%. Favorable effect of operating vessels in the Norwegian Tonnage Tax Regime was offset by currency changes (stronger USD) in the quarter

The accompanying unaudited financial information has been prepared under IFRS. This information should be read in conjunction with the unaudited first quarter 2013 results, released on April 29, 2013.

<sup>\*</sup>EBITDA, when used by the Company, means EBIT less other operating (income) expense, impairments of long-term assets and depreciation and amortization.



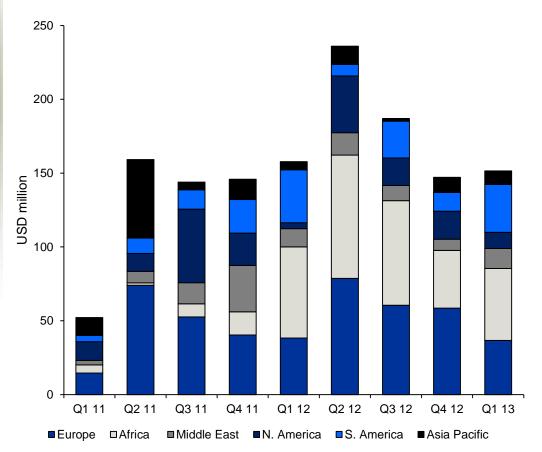


- Total MultiClient revenues of USD 151.5 million in Q1 2013
  - Pre-funding of USD 92.6 million, 126% of MultiClient cash investments
- Marine Contract revenues of USD 207.3 million with an EBIT margin of 30%
- External Data Processing revenues of USD 27.1 million



### **MultiClient Revenues per Region**

Pre-funding and Late Sales Revenues Combined



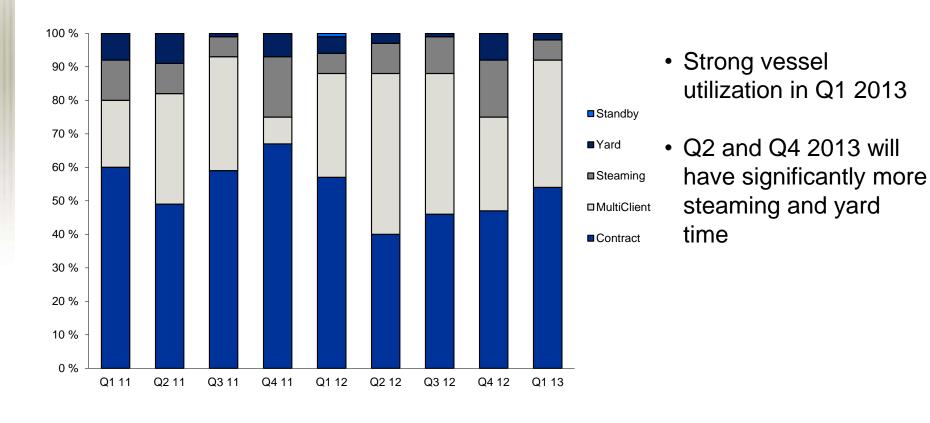
- Strong pre-funding revenues driven by Africa and South America
- Late sales primarily driven by Europe, Middle East and Asia Pacific
- Full year 2013 pre-funding level to be above 110% of MultiClient cash investment



38% of total vessel time was used for MultiClient in Q1 2013



Seismic Streamer 3D Fleet Activity in Streamer Months





92% active vessel time in Q1 2013



## res Key Operational Figures

	2013		20	12	
USD million	Q1	Q4	Q3	Q2	Q1
Contract revenues	207.3	156.3	163.8	128.5	174.9
MultiClient Pre-funding	92.6	81.4	121.3	150.2	108.5
MultiClient Late sales	58.9	65.8	65.7	85.9	49.4
Data Processing	27.1	32.3	33.1	31.7	27.3
Other	8.9	24.3	4.3	8.6	4.9
Total Revenues	394.8	360.1	388.3	404.8	365.0
Operating cost	(192.5)	(197.9)	(166.2)	(158.7)	(219.3)
EBITDA**	202.3	162.2	222.1	246.2	145.7
Other operating income	0.2	0.2	0.2	0.2	0.5
Depreciation	(37.5)	(37.7)	(33.0)	(31.4)	(37.6)
MultiClient amortization	(68.2)	(64.0)	(78.5)	(129.3)	(72.8)
EBIT*	96.8	60.7	110.9	85.6	35.8
CAPEX, wether paid or not	(71.4)	(139.5)	(76.6)	(84.1)	(67.9)
Cash investment in MultiClient	(72.9)	(71.3)	(91.4)	(82.0)	(52.7)
Order book	592	829	608	689	655

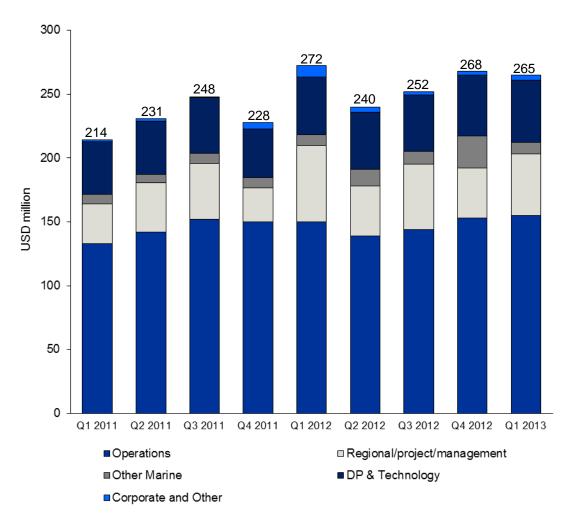
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## **Group Cost\* Development**



- Stable development of total cost
- Reduced cost in Q1
   2013 relating to
   OptoSeis since
   equipment delivery was
   completed in December
- Net amortized steaming cost increased in Q1 2013

<sup>\*</sup>Amounts show the sum of operating cost and capitalized MultiClient cash investment.



### **Consolidated Statements of Cash Flows Summary**

	Quarter ended Ma	Full year	
USD million	2013	2012	2012
Cash provided by operating activities	102.7	151.6	752.9
Investment in MultiClient library	(72.9)	(52.7)	(297.4)
Capital expenditures	(78.1)	(63.4)	(358.5)
Other investing activities	(8.1)	(3.4)	(2.1)
Financing activities	(22.3)	(196.4)	(129.3)
Net increase (decr.) in cash and cash equiv.	(78.7)	(164.3)	(34.4)
Cash and cash equiv. at beginning of period	390.3	424.7	424.7
Cash and cash equiv. at end of period	311.6	260.4	390.3

- Improved earnings offset by increased working capital in Q1 2013
- Working capital changes primarily project driven and reflecting usual seasonality after a low year-end 2012 working capital position

The accompanying unaudited financial information has been prepared under IFRS. This information should be read in conjunction with the unaudited first quarter 2013 results released April 29, 2013.

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## PGS Strong Balance Sheet Position - Key Figures

	March 31		
USD million	2013	2012	2012
Total assets	3,301.0	2,945.9	3,275.6
MultiClient Library	410.5	338.3	382.3
Shareholders' equity	1,964.9	1,760.3	1,911.5
Cash and cash equiv.	311.6	260.4	390.3
Restricted cash	98.1	100.1	92.3
Liquidity reserve	661.7	610.4	740.3
Gross interest bearing debt *	921.1	770.7	921.5
Net interest bearing debt	504.5	367.9	435.6

<sup>\*</sup>Includes capital lease agreements

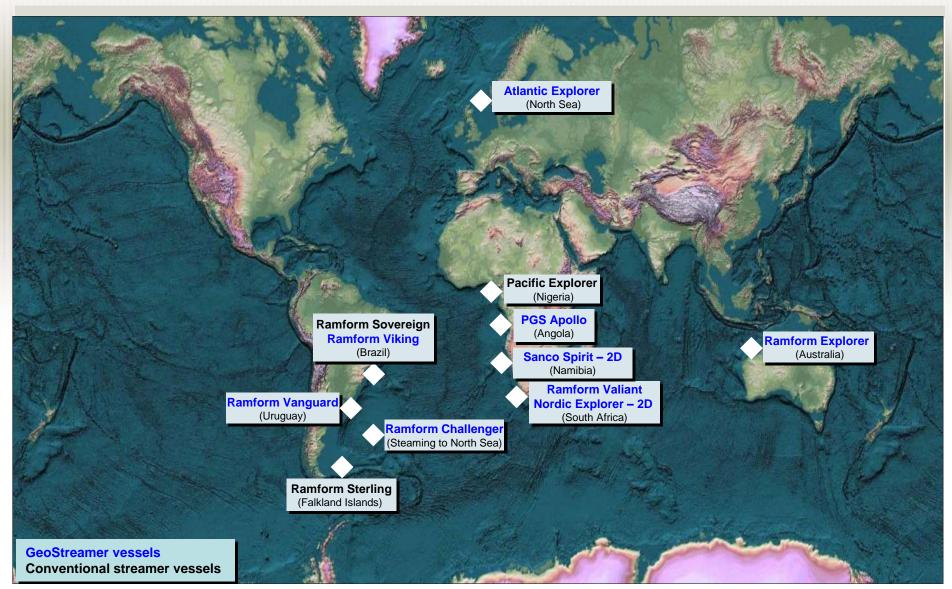


### **Petroleum Geo-Services ASA**

Operational Update and Market Comments

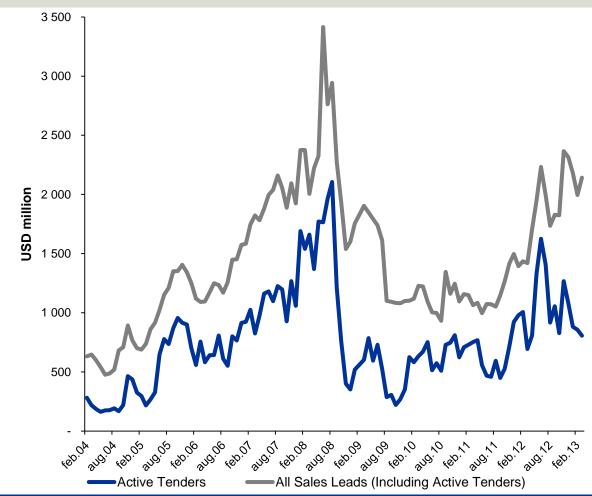


## PGS Streamer Operations mid-April 2013





### **Robust Market Fundamentals**

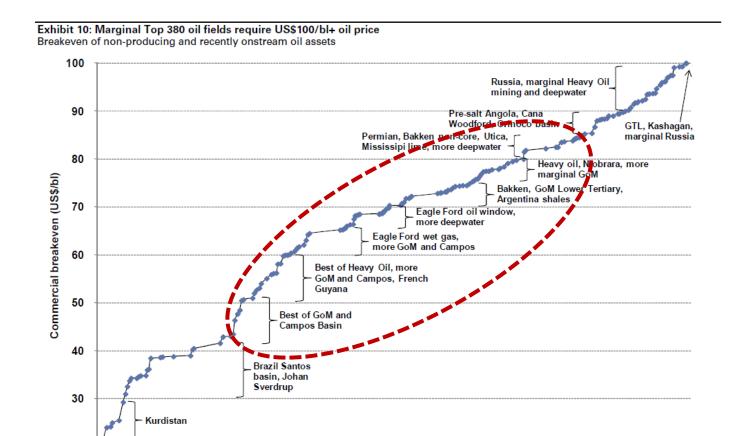


- Sales leads promising for 2014
  - Brazil license round
  - Russian shelf increased activity
  - Black Sea large surveys
  - South Atlantic very active
  - Canada very active
  - Egypt licensing round
  - Cyprus licensing round
  - GeoStreamer re-acquisition market
- "Active Tenders" down post North Sea awards



Proportion of bids favoring GeoStreamer continues to increase

### **Ultra Deep Water Dominates Lower Cost Production**



Our estimates for breakeven prices do not include the costs of acreage acquisition or exploration that, if included, would lead to higher breakeven commodity prices. This can be particularly material for North American onshore resource plays.

15,000

Cumulative peak oil production (kb/d)

20,000

25,000

30.000

10.000

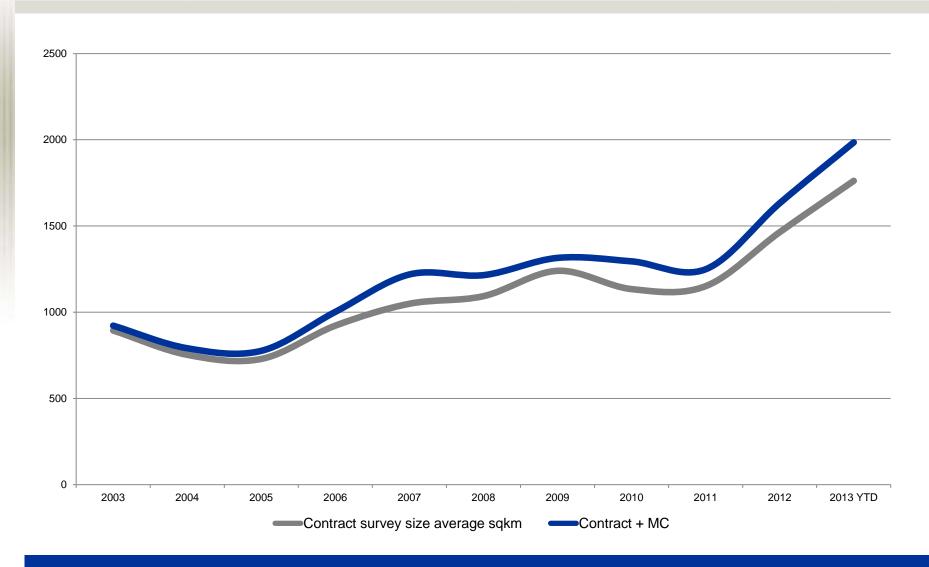
Source: Goldman Sachs Research estimates.

5.000

20



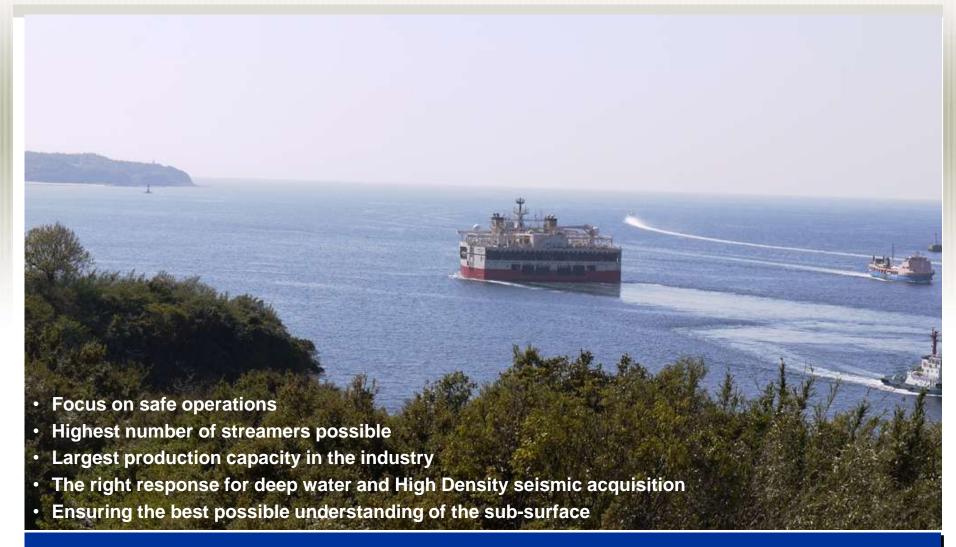
## **Market Shift Towards Larger Capacity Vessels**



Survey size has grown strongly last 10 years



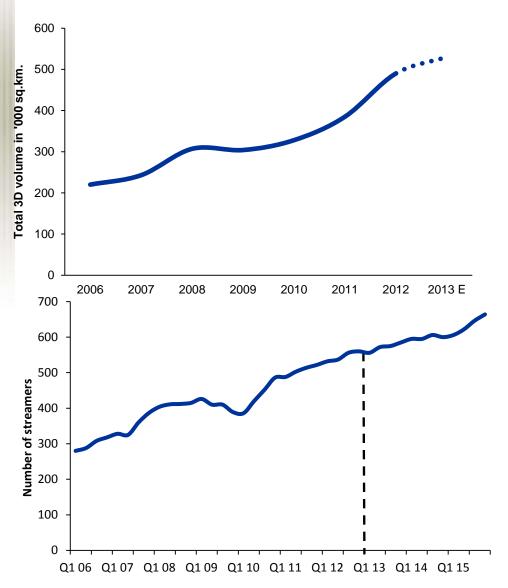
### The Ramform Titan Takes Seismic Acquisition to a New Level



The most efficient marine seismic vessel ever



### **Demand Growth Outpaces Supply Growth**



### Growth in sqkm continues

- Partly driven by larger surveys
- Capacity constrained
- From 2006 to end 2012 demand for seismic has grown by approximately 120% measured in sq.km.
- Annual average growth rate of 12%

### Expected capacity increases

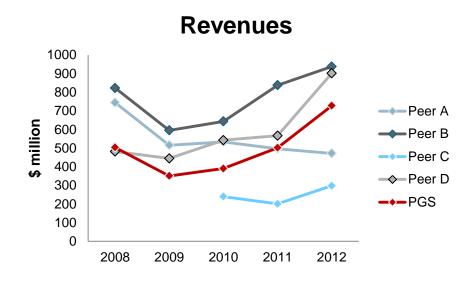
- 4% increase in 2013
- 5 % increase in 2014
- 10 % increase in 2015

# MultiClient update

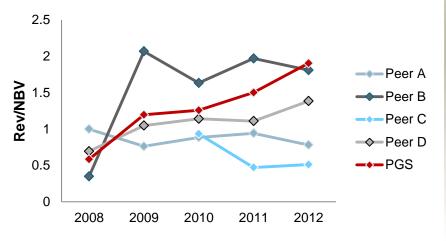
EVP MultiClient, Sverre Strandenes



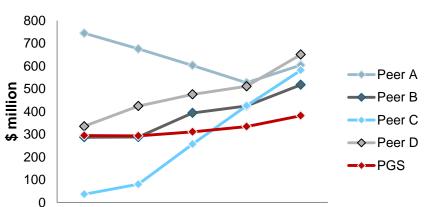
## **Library Peer Comparison (public reports)**







#### **Net Book Values**



2010

2011

2012

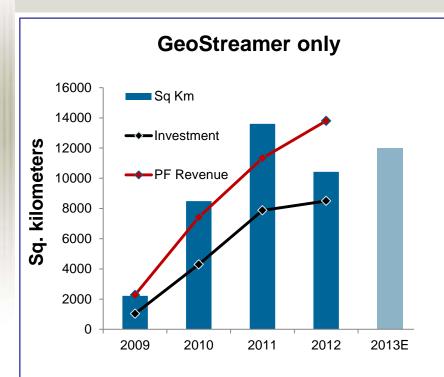
2008

2009

- Peer A, B, D contain both marine and land numbers
- PGS library characteristics
  - Significant revenue growth since 2010
  - Lowest Net Book Value
  - Best trend in Rev / NBV
  - Strong cash flow
  - Improving profitability



## PGS GeoStreamer NW Europe Campaign in its 5th Season





- 35,000 sq km of GeoStreamer MC3D acquired so far
- Licensed by more than 50 oil co's
- Representing the new state of the art database in the North Sea
- Applications from exploration through field development and production

- About 12,000 sq km of GeoStreamer MC3D planned for the 2013 season
- About 4,500 sq km to be acquired by Ramform Titan upon arrival in the North Sea early July
- North Sea continues to be very active, with high interest and high prefunding levels



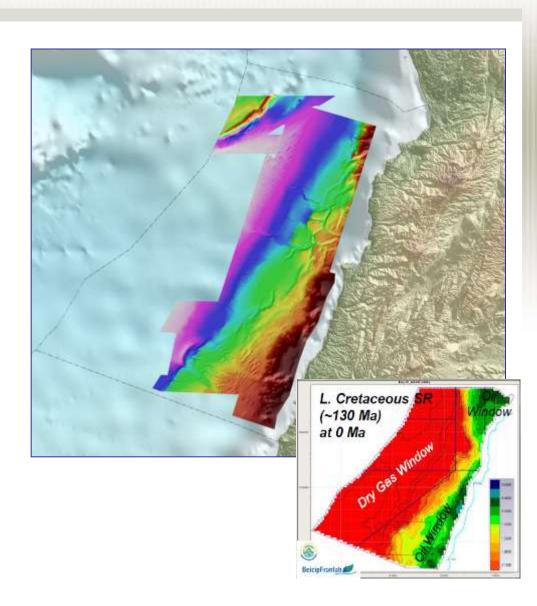
## PGS Uniquely Positioned in Eastern Mediterranean

#### Lebanon MC3D

- 11,000 sq km MC3D constituting about 75 % of 3D coverage in Lebanon
- Focus on the margin and near shore where finding an active oil system is more likely
- 46 companies pre-qualified for upcoming license round

#### MC2D

- 25,000 km recent MC2D in Lebanon and Cyprus
- 12,400 km MC2D acquired in Greece





### **PGS** Positioning in Frontier Areas

#### Russia

- 8,850 km regional 2D program designed to increase geological understanding of Russian arctic
- Covers Barents- and Kara Sea
- Seismic and interpretation report available for international licensing

#### Namibia

 10,000 km MC2D GeoStreamer GS data being acquired for deep water license round

#### Greece

 12,400 km MC2D GeoStreamer GS data acquired in preparation for 2014 license round

#### · Canada (\*)

- 23,700 km MC2D GeoStreamer acquired in Labrador Sea
- 9,000 km MC2D GeoStreamer acquired in North East Newfoundland slope
- 3<sup>rd</sup> season in planning









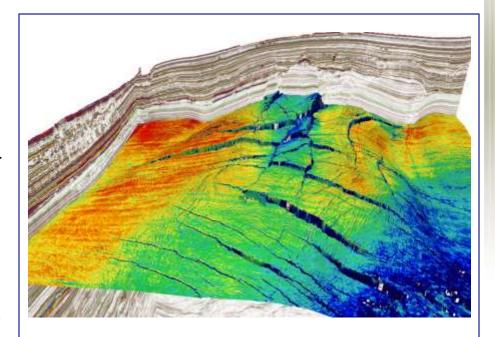
### **New MC Business Model Favors Vessel Owners with Technology**

#### Regulators shorten time from license award to first well

- Larger license areas
- Turn-around time for seismic projects becomes critical
- Less margin for error poses high demand for state-of-the-art technology
- Favors MC operators owning vessels and providing leading edge technology

#### PGS well positioned for these projects

- Angola Kwanza GeoStreamer MC3D project
- Uruguay GeoStreamer MC3D project
- Exclusive rights in Greece for GeoStreamer
   GS MC2D in preparation for license round
- Exclusive rights in deep water Namibia for GeoStreamer GS MC2D in preparation for deep water license round



GeoStreamer offers exceptional resolution, higher accuracy, less room for errors combined with better efficiency due to deep tow



## **PGS' Strategic Ambition**



- To Care
  - For our employees
  - For the environment and society at large
  - For our customers' success
- To Deliver Productivity Leadership
  - Ramform platform + GeoStreamer
  - Reducing project turnaround time
- To Develop Superior Data Quality
  - GeoStreamer (GS, SWIM, ++)
  - Imaging Innovations
  - Subsurface knowledge
- To Innovate
  - First dual sensor streamer solution
  - First with 20+ towed streamer capability
  - Unique reservoir focused solutions
- To Perform Over the Cycle
  - Profitable with robust balance sheet
  - Absolute focus on being best in our market segment

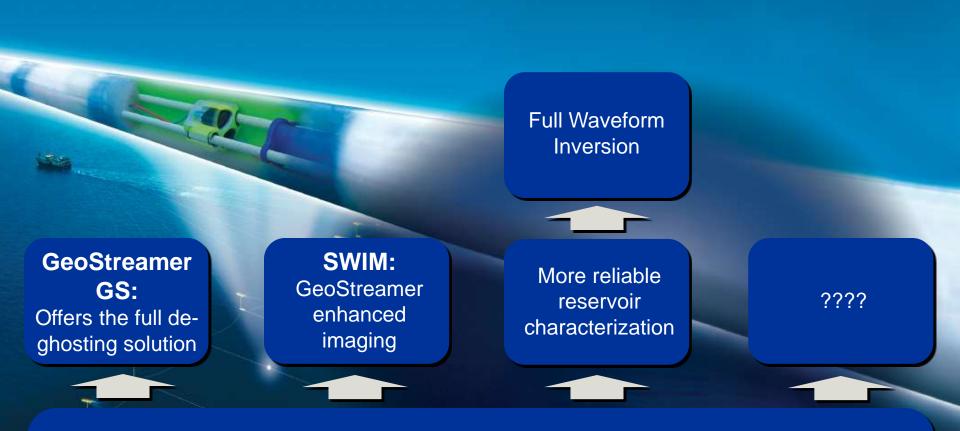


**PGS - A Clearer Image** 

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## The New Business and Technology Platform



### **GeoStreamer – The New Business and Technology Platform:**

- Gives higher resolution, better depth imaging and improved operational efficiency
- Improves the seismic value chain from acquisition to processing



### **GeoStreamer operations**

- Atlantic Explorer
  - (6 streamers)
- Ramform Explorer
  - (10 streamers)
- Ramform Challenger
  - (10 / 12 streamers)
- Ramform Valiant
  - (12 streamers)
- Ramform Viking
  - (12 streamers)
- Ramform Vanguard
  - (12 streamers)
- PGS Apollo
  - (10 Streamers)
- Sanco Spirit (2D)
- Nordic Explorer (2D)

In exploration mode with 100 meter streamer separation

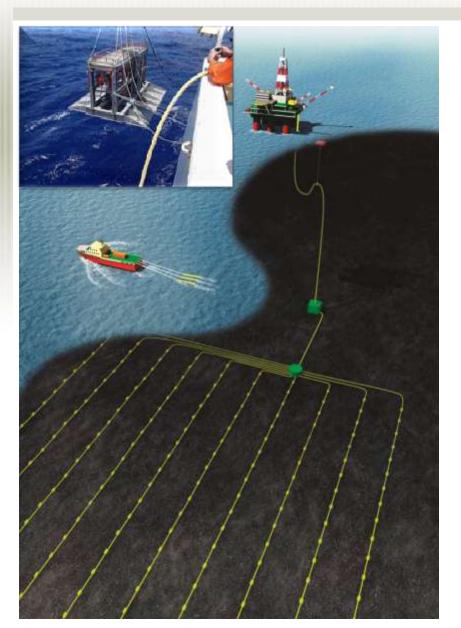
## Planned GeoStreamer rollout

<ul><li>Ramform Titan</li></ul>	Q213
• (16 streamers)	
<ul><li>Ramform Atlas</li></ul>	Q413
<ul> <li>(16 streamers)</li> </ul>	
<ul><li>Ramform Sterling</li></ul>	H114
<ul> <li>(14 streamers)</li> </ul>	
<ul><li>Ramform Titan 3</li></ul>	H115
<ul> <li>(16 streamers)</li> </ul>	
<ul><li>Ramform Titan 4</li></ul>	H215
<ul> <li>(16 streamers)</li> </ul>	
<ul><li>Ramform Sovereign</li></ul>	H116 latest
<ul> <li>(14 streamers)</li> </ul>	

8K offset.

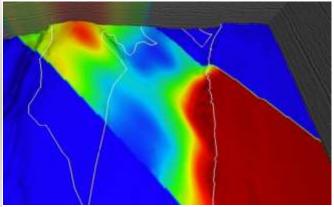


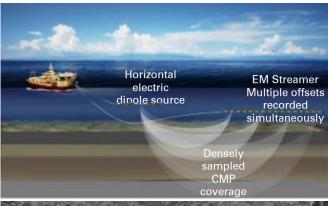
## PGS Progressing in Permanent Reservoir Monitoring ("PRM")

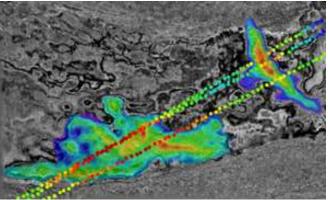


- Pilot project delivered and installed to Petrobras in Q4 2012
  - The world's first PRM system deployed deeper than 1,000 meters
  - 35 kilometers of sensor cable
  - Approximately 700 4-component sensors
  - First acquisition completed early February 2013
- PGS in a strong position for Brazil PRM market
- Potential for future long term backlog and stable earnings flow









#### Benefits with Towed EM

- Efficiency acquisition speed 4-5 knots
- Online Quality Control
- Portable system
- Possible simultaneous seismic and EM acquisitions reduces utilization risk
- Dense data coverage
- Data analysis in context with seismic data

• EM program for 2013 firming up

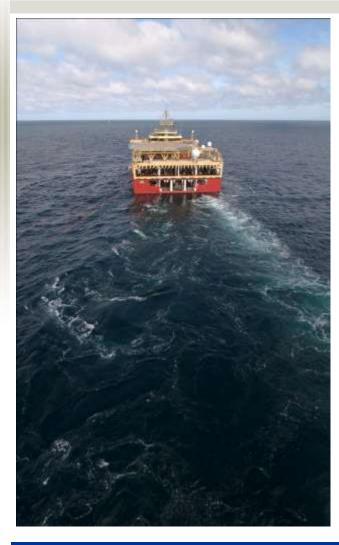


- Average 2013 marine contract pricing for up 10-15 % from 2012
- High steaming and yard activity expected in Q2 and Q4
- Market pricing expected to further strengthen in 2014 based on strong sales leads and current price negotiations
- GeoStreamer interest continues to increase to new record levels

• EBITDA in the range of USD 940-980 million

- MultiClient cash investments in the range of USD 300-350 million
  - Pre-funding level to be above 110%

- Capital expenditures in the range of USD 540-570 million
  - Of which approximately USD 325-350 million to new build program



- Strong market fundamentals
- Improving productivity & scale
- GeoStreamer delivers improved data quality, strong performance and better pricing
- Leading edge imaging capabilities
- Technology differentiation
- Strong balance sheet





### **Continuously Ahead of Competition**

1992 - 1996

1998 - 1999

2007 - 2009

2012 - 2014

Competition









**PGS** 





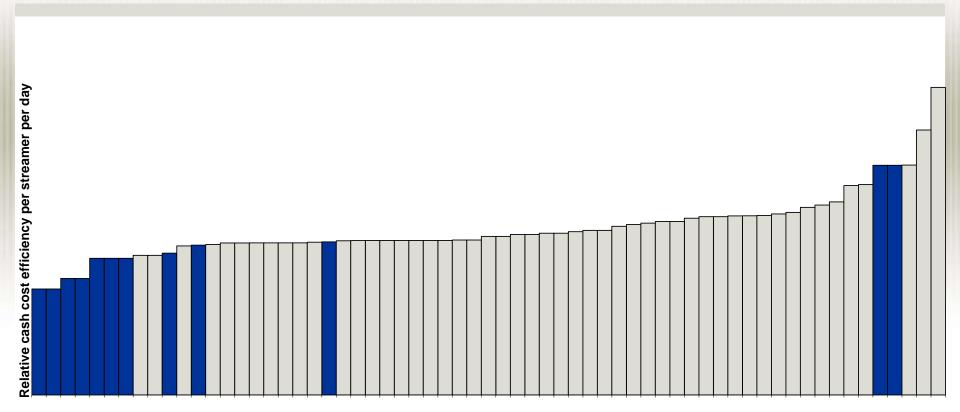




- PGS builds vessels to optimize cost and efficiency over the vessels' useful life
- Growing capacity over the cycle rather than trying to time the market
- Larger vessels enable safer and more efficient high quality seismic



## PGS Favorably Positioned on the Industry Cost Curve



### PGS fleet is positioned to generate the industry's best margins

Source: The cash cost curve is based on PGS' internal estimates and typical number of streamer towed, and excludes GeoStreamer productivity effect. The graph shows all seismic vessels operating in the market and announced new-builds. The Ramform 9&10 are incorporated with 15 streamers, S-class with 14 streamers and the V-class with 12 streamers.

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Titan-

class

S-

### **PGS Fleet Overview**

### Ramforms







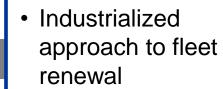












Ramform fleet is

improving further

with 4 new Titan-

class vessels

GeoStreamer

contributes to

productivity

leadership





2D

Nordic Explorer

Sanco Spirit



Ramform productivity is a key differentiator

#### Ramform S-class records

- Monthly production record: 3,056 sq.km acquired (12 streamers x 8,100 meters with 120m separation)
- Weekly production record: 919 sq.km acquired
- Daily production record: 143.6 sq.km acquired
- BP Ceduna 3D S Australia: 12,030 sq.km in 186 days, 65 sq.km/day, remote and harsh environment
- Petrobras, Largest deployment ever: 14 streamers x 8,100 meters
   with 50 meter separation regular operations for almost 4 years
- Ramform S and V-class 17 streamer tow with 50 meter separation

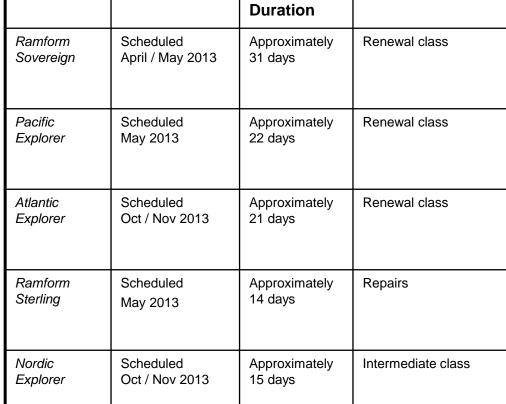
### Kwanza MC3D Angola, Ramform Valiant and PGS Apollo

- 25,500 sq.km in 470 days, 54 sq.km/day, remote and harsh environment
- No recovery of streamers during project
- No recordable safety incidents



## PGS Main Yard Stays Next 6 Months





**Expected** 

Type of Yard Stay



Vessel

When



## **PGS** Attractive Debt Structure

Long term Credit Lines and Interest Bearing Debt	Nominal Amount as of March 31, 2013	Total Credit Line	Financial Covenants
USD 600 million Term Loan ("TLB"), Libor + 175 basis points, due 2015	USD 470.5 million		None, but incurrence test: total leverage ratio < 3.00:1
Revolving credit facility ("RCF"), Libor + 225 basis points, due 2015	Undrawn	USD 350 million	Maintenance covenant: total leverage ratio < 2.75:1
Japanese ECF, 12 year with semi- annual installments. 50% fixed/ 50% floating interest rate	Undrawn	USD 250 million	None
2018 Senior Notes, coupon of 7.375%	USD 450 million		None, but incurrence test: Interest coverage ratio > 2.0:1

