

## **Cautionary Statement**



- This presentation contains forward looking information
- Forward looking information is based on management assumptions and analyses
- Actual experience may differ, and those differences may be material
- Forward looking information is subject to significant uncertainties and risks as they relate to events and/or circumstances in the future
- This presentation must be read in conjunction with the Q4 2023 earnings release and the disclosures therein

## Agenda Q4 2023 Presentation





#### Rune Olav Pedersen, President & CEO

Q4 highlights

Financial summary

Order book

#### **Gottfred Langseth, EVP & CFO**

Financial review

#### Rune Olav Pedersen, President & CEO

Operational update and market comments

Merger process

Summary and Q&A

## Q4 2023 Highlights





#### Reassuring MultiClient sales

- Late sales doubling vs. average of three first quarters
- Strong pre-funding level in Q4 and full year 2023



#### Mixed winter market for contract work

- Project profitability at summer season level
- Low acquisition activity over the winter season, anticipate a more robust summer season



## Established a significant New Energy business

- Successfully entered offshore wind market
- Positioned for growth in 2024

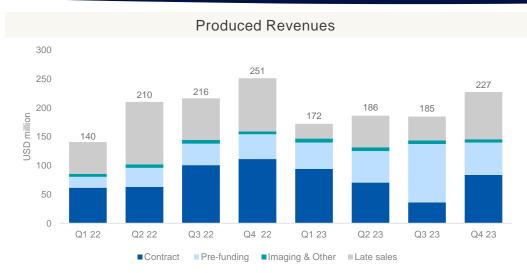


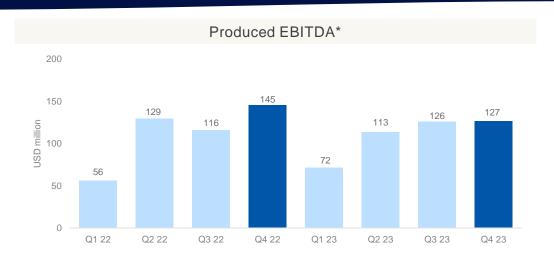
#### Combining PGS and TGS

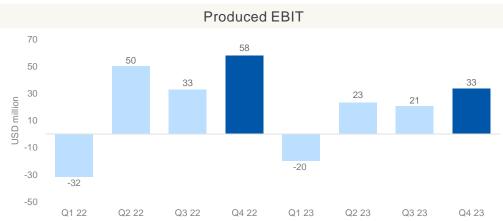
- Strong support from shareholders
- Ongoing process with competition authorities

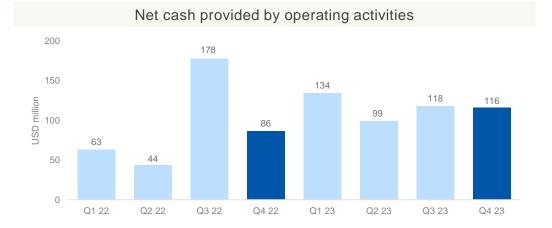
## Financial Summary





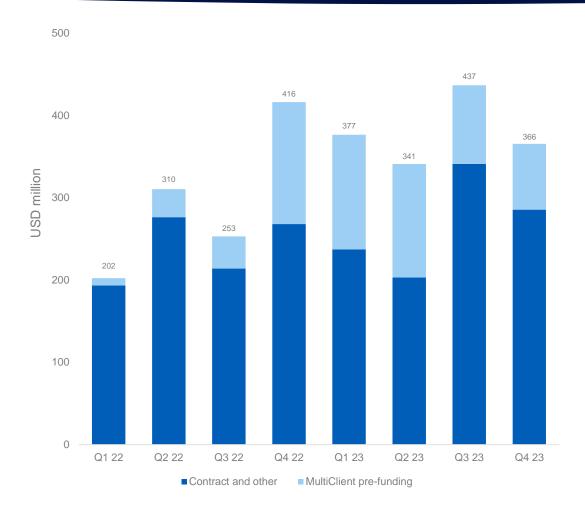






## Order Book Development





- Order book of \$366 million
- Booked position\*
  - Q1 24: 20 vessel months
  - Q2 24: 17 vessel months
  - Q3 24: 15 vessel months
- Ramform Victory expected to start on 4D contract in Brazil early April







(In millions of US dollars, except per share data)	Q4 2023	Q4 2022	Year ended December 31, 2023	Year ended December 31, 2022
Segment Reporting				
Produced Revenues	227.3	250.7	770.6	817.2
Produced EBITDA	126.7	145.2	436.9	446.7
Produced EBIT ex. Impairments and other charges, net	33.3	57.7	57.1	108.8
Profit and loss numbers, As Reported				
Revenues and Other Income	265.1	216.7	721.5	825.1
EBIT ex. Impairment and other charges, net	83.3	46.0	103.9	117.1
Net financial items	(24.9)	(31.2)	(102.9)	(112.7)
Income (loss) before income tax expense	58.2	2.1	(5.5)	(6.7)
Income tax expense	2.4	(7.0)	(9.0)	(26.1)
Net income (loss) to equity holders	60.4	(4.9)	(14.5)	(32.8)
Basic earnings per share (\$ per share)	\$0.06	(\$0.01)	(\$0.02)	(\$0.06)
Other key numbers				
Net cash provided by operating activities	115.8	86.4	467.3	371.3
Cash Investment in MultiClient library	37.8	25.0	185.9	106.4
Capital expenditures (whether paid or not)	28.2	10.7	93.5	50.2
Total assets	1,831.9	1,953.3	1,831.9	1,953.3
Cash and cash equivalents	177.7	363.8	177.7	363.8
Net interest-bearing debt	542.0	616.7	542.0	616.7
Net interest-bearing debt, including lease liabilities following IFRS 16	622.8	703.9	622.8	703.9

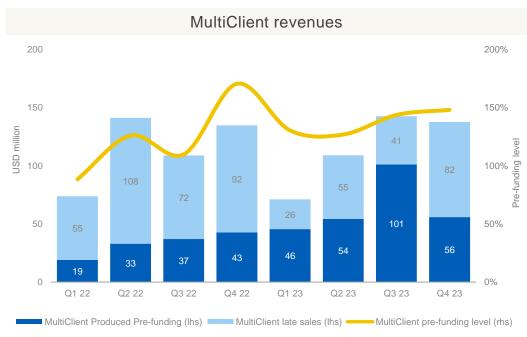
## Q4 2023 Operational Highlights







- 45% of active time used for contract acquisition
- Project profitability maintained at summer season level

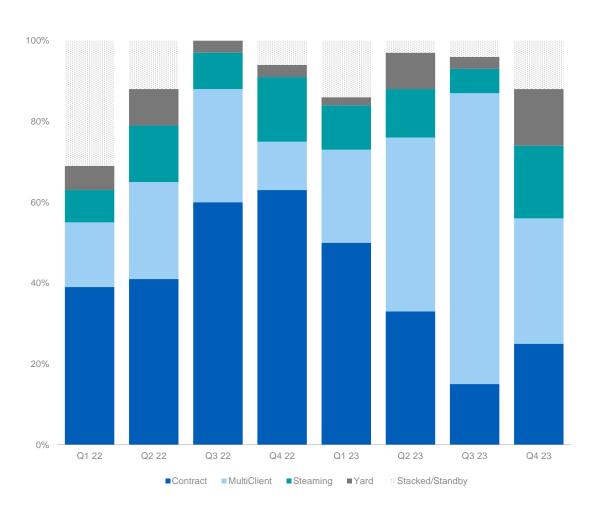


#### Produced MultiClient revenues of \$137.6 million

- Pre-funding level of 148%
- Cash investment in MultiClient library of \$37.8 million

### 3D Vessel Allocation and Utilization

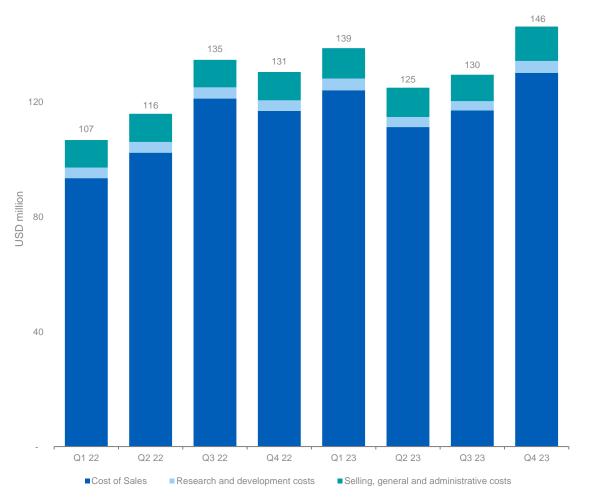




- 56% active vessel time in Q4 2023
  - Significant steaming and yard time
  - Weather caused the Europe season to end earlier than planned
- Expect higher utilization in Q1 2024

## Gross Cash Cost Development





- Sequential gross cash cost increase
  - Overweight of operations in high-cost regions
  - Use of source vessels on two projects
- Expect gross cash cost in 2024 to be consistent with the run rate reported for Q4 2023
  - Increased production/utilization
  - Ramform Victory full year and more offshore wind activity
  - Moderate inflationary cost increase





	Q4	Q4	Full year	Full year
In millions of US dollars	2023	2022	2023	2022
Net cash provided by operating activities	115.8	86.4	467.2	371.3
Investment in MultiClient library	(37.8)	(25.0)	(185.9)	(106.4)
Investment in property and equipment	(24.5)	(8.6)	(89.2)	(48.6)
Other investing activities	(2.8)	(0.4)	(10.1)	(6.8)
Net cash flow before financing activities	50.7	52.4	182.0	209.5
Interest paid on interest-bearing debt	(7.7)	(24.0)	(78.2)	(90.5)
Proceeds, net of deferred loan cost, from issuance of long-term debt	0.2	47.1	501.9	47.1
Repayment of interest-bearing debt	(11.7)	(26.3)	(798.3)	(170.1)
Proceeds from share issue and share buy back		144.7	38.5	241.0
Payment of lease liabilities and related interest (recognized under IFRS 16)	(9.7)	(10.3)	(39.2)	(42.5)
Decrease (increase) in non-current restricted cash related to debt service	(0.1)	1.1	7.2	(0.7)
Net increase (decr.) in cash and cash equiv.	21.7	184.7	(186.1)	193.8
Cash and cash equiv. at beginning of period	156.0	179.1	363.8	170.0
Cash and cash equiv. at end of period	177.7	363.8	177.7	363.8

- Q4 and full year 2023 cash flow from operations reflect strong cash collection
- 2024 capital expenditures ~\$125 million, including some carry-over from 2023 and expansion of offshore wind activities



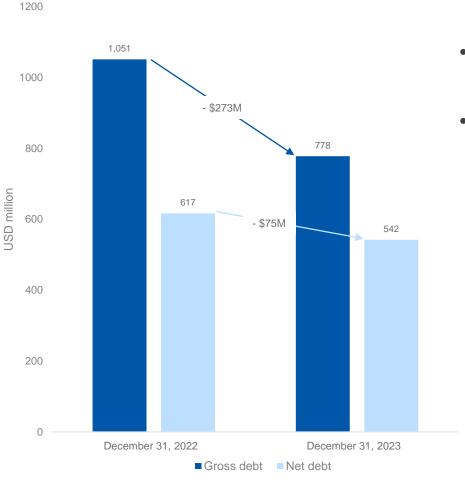


	December 31	December 31
In millions of US dollars	2023	2022
Total assets	1,831.9	1,953.3
MultiClient Library	313.6	300.3
Shareholders' equity	527.7	510.3
Cash and cash equivalents (unrestricted)	177.7	363.8
Restricted cash	58.4	70.8
Gross interest-bearing debt	778.1	1,051.3
Gross interest-bearing debt, including lease liabilities following IFRS 16	858.9	1,138.5
Net interest-bearing debt	542.0	616.7
Net interest-bearing debt, including lease liabilities following IFRS 16	622.8	703.9

Cash and cash equivalents (unrestricted) of \$177.7 million







- Substantial reduction of interest-bearing debt
- Subsequent to year-end:
  - The ~\$70 million remaining of the Term Loan B (due March 19, 2024) fully repaid
  - Commitment from TGS ASA to refinance the \$50 million Super Senior Loan with a new \$60 million loan
  - Amounts due to PGS following arbitration award regarding disputed transfer fees received in Q1



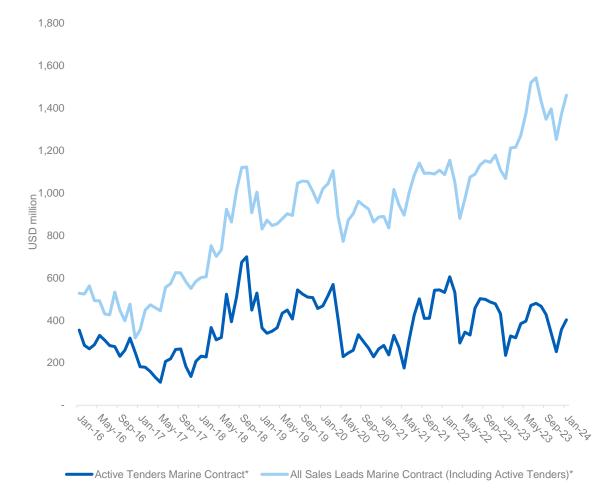
## Fleet Activity February 2023





## High Contract Sales Leads - Recovering Active Tenders Volume

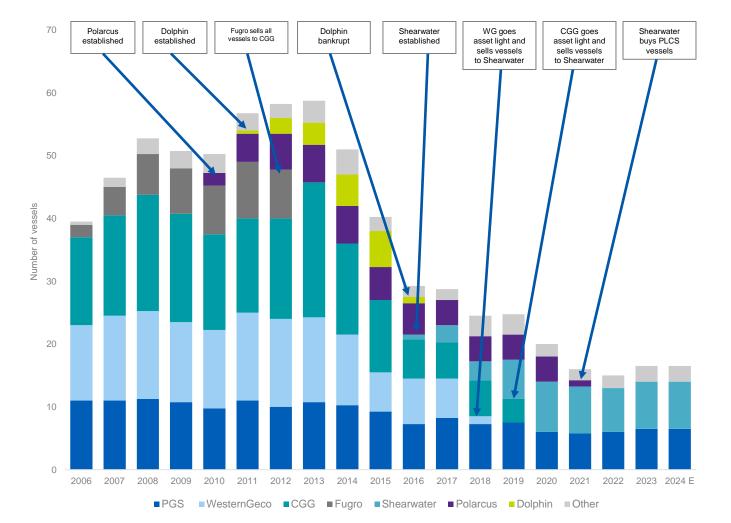




- Sales leads at high levels
- Active tenders decreased early Q4 '23
- Tendering activity uptick from December '23

## Historically Low Supply in a Consolidated Vessel Market





- Seismic vessel supply reduced from almost 60 3D vessels in 2013 to ~17 in today's market
- Seismic vessel supply in 2019 was ~25 3D vessels
- Most of the vessel capacity controlled by PGS and Shearwater

## Established a Significant New Energy Business



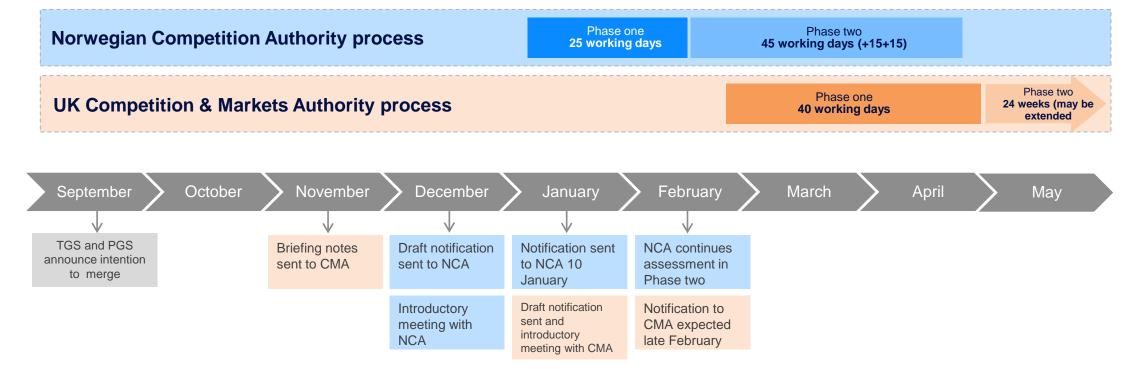


- 2023 New Energy revenues of ~\$35 million
  - MultiClient data sales and seismic acquisition for both carbon storage and offshore wind
- 2023 milestones
  - Successfully entered the offshore wind site characterization market
  - PGS solution attracts considerable client interest
  - Expanding operational capacity to accommodate growing demand
- 2024 outlook
  - High bidding activity for North Sea season in offshore wind site characterization
  - Maturing MultiClient prospects for carbon storage projects with client pre-funding

## Norwegian and UK Merger Competition Process



- Filing with the Norwegian Competition Authority (NCA) and the UK Competition & Markets Authority (CMA)
  - Filing is voluntary in the UK, but the CMA called for a filing
- Expect the merger to close during Q2 2024



## Summary





Reassuring MultiClient late sales



Mixed winter market for contract work



Established a significant New Energy business



Combining PGS and TGS to create the premier energy data company



## Thank You

Questions?

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A Clearer Image

# Appendix Planned Yard Stays\* Next Quarters





Vessel	When	Expected duration	Type of yard stay
Ramform Vanguard	March 2024	~30 days	Main classing
Ramform Hyperion	Q4 2024	~20 days	7.5-year docking and intermediate classing

\*Subject to changes -23